

A large, cylindrical hay bale sits in the center of a golden field. The background is a dramatic sunset sky with orange and yellow clouds. Other smaller hay bales are visible in the distance.

Welcome

SBIR Week in the Midwest

October 19 - October 23, 2020

Agenda

9:15 AM – 10:00 AM

Getting Started with SBIR/STTR

10:15 AM – 11:00 AM

Inside the Head of an Evaluator: Common Mistakes

11:15 AM – 12 noon

Success in Phase I - Moving to Phase II and Beyond

12:15 PM – 1:00 PM

U.S. Patent and Trademark Office (USPTO)

Presenter: **Damian Porcari**

Director of the Elijah J. McCoy Midwest Regional USPTO Office

1:15 PM – 1:30 PM

Federal Laboratory Consortium (FLC)

Presenter: **Sabra Tomb**

Attorney-Advisor, Air Force Research Laboratory

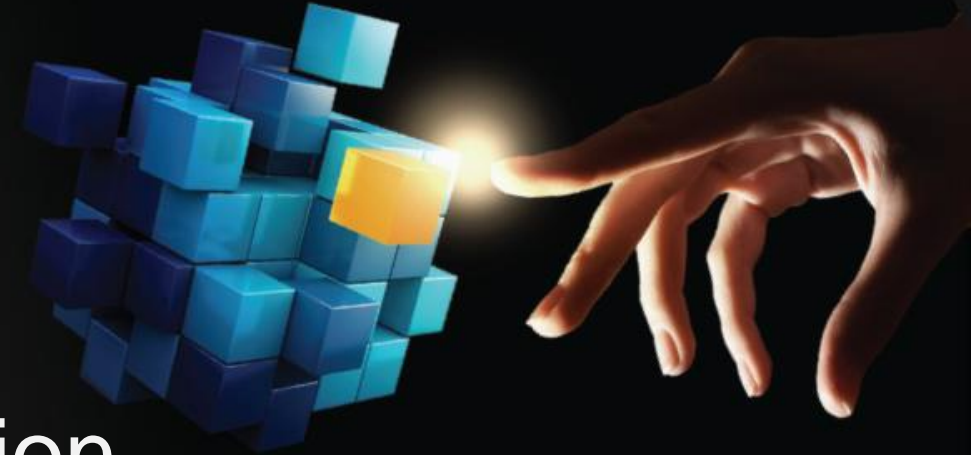
THANK YOU TO OUR HOSTS!

- Nebraska Business Development Center in partnership with Nebraska Procurement Technical Assistance Center
- Missouri Small Business Development Centers
- University of Illinois at Urbana-Champaign in partnership with University of Illinois Research Park, National Center for Supercomputing Applications, Technology Entrepreneur Center, Office of the Vice Chancellor for Research and Innovation, CUSBDC, Champaign County Economic Development Corporation, and the Illinois University Incubator Network
- The Northeast Indiana Innovation Center (NIIC)

www.sbirroadtour.com

Providing strategic support to
commercialize new technology

NBDC Powers Nebraska Innovation



Nebraska Business Development Center (NBDC)

provides confidential consulting services to researchers, entrepreneurs, and small businesses seeking to commercialize innovation — market research, business plans, registrations and applications for funding opportunities like SBIR/STTR.



NBDC Technology Commercialization program is funded in part through a Cooperative Agreement with the U.S. Small Business Administration and Defense Logistics Agency



nbdc.unomaha.edu/SBIR



The Missouri SBDC helps new and existing **technology-led companies** make **confident decisions** to develop, commercialize, and grow an innovative business.

missourisbdc.org/innovate



UNIVERSITY OF ILLINOIS RESEARCH PARK

- **120+ companies with 2,200 employees:** Corporate Innovation Centers and University startups
 - **30** Global Corporations with Innovation Centers – including many Fortune 500 companies
- **EnterpriseWorks incubator:** primary purpose is research commercialization and entrepreneurship support.
 - **60** Startup companies at the incubator
 - **55%** of startups remain in the community after graduation

STARTUPS HAVE RAISED



\$1.1b
in VC funding



\$120m
in SBIR/STTR awards



The Northeast Indiana Innovation Center, Inc.

Fort Wayne, IN (www.niic.net)

Nationally Recognized



**SBA authorized
Women's
Business Center –
1 of 122 nationally**

Risk Management- Based Quality System



ISO 9001: 2015

Best in class Excellence



**InBIA
Entrepreneurship
Center of the Year –
Mixed-Use (2020)
Dinah Adkins Award
(2020)**

Placemaking



**Designated Indiana
Opportunity Zone**

**Indiana's Fifth
Certified Tech Park
Kiva Hub for
Northeast Indiana**



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